



Who is Hubio?



Hubio Technology is a leading provider of software solutions for Property and Casualty Insurers.

For over 15 years the company has worked with insurers helping to integrate their systems with agents, brokers, policy holders, third-party data suppliers and regulatory agencies.

Connecting insurers with the outside world in a real-time, digital manner is more important now than ever before. Insurers need to integrate with an even broader array of distribution partners to deliver superior customer service and meet strategic goals.

regul8

regul8 is a Software-as-a-Service solution designed for P&C insurers, so they can confidently submit data to regulatory agencies. Submissions are sourced from Policy and Claims systems, or from operational data stores or warehouses, securely transferring data to the regulator or governing body.

collabor8

collabor8 cloud is a key element in an insurer's digital strategy, acting as the User Interface for policy holders and channel partners, including agents and brokers. It can be implemented stand-alone or as a micro portal, incorporated within a larger company UI.

communic8

communic8 connects your core systems with channel partners, customers, and integrates third-party sources of data. Real-time Policy Upload, Download, and Policy Change is supported, ensuring data is securely managed and processed between the Agent/Broker and the carrier.



The Hubio Story

Hubio began 2001 with a mandate to create innovative technology solutions for Property and Casualty Insurers. Early development helped insurers meet their regulatory reporting challenges - the genesis of our **regul8** product.

The base functionality - which took insurance data, transformed it, and mapped it to a new destination - also fit other insurer needs, particularly in connecting insurers with independent agents and brokers through our **communic8** and **collabor8** products.



The Beginning
2001



The Formative Years
2002 - 2013

Hubio products matured; the company's reputation grew; customer feedback was positive; and company revenues soared.

Investors grew interested, and the company was sold in 2013 to foreign owners who added Telematics-Based Insurance solutions to the core solutions.

After several successful projects integrating Hubio solutions with Guidewire applications, Hubio formally partnered with Guidewire in 2016, as a Guidewire PartnerConnect™ Solution partner developing *Ready for Guidewire Accelerators*.

The Accelerators work natively with Guidewire code, productizing the integration to **regul8** to de-risk carrier transformations and guarantee regulatory reporting accuracy.



Our Guidewire Partnership
2016



New Ownership - Management Purchase
2017 - 2018

At the conclusion of 2017, the executive leadership of Hubio executed a management buyout of the North American software assets and operations, excluding the Telematics business. In 2018 work accelerated to develop new **collabor8** and **regul8** Cloud solutions, providing significant upgrades to performance, functionality and security.

